

Caverion and Danfoss strengthen their partnership with a performance-based technical facility management agreement in Denmark

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The agreement includes technical building operations, statutory and preventive maintenance and repair services, as well as remote and advisory services. The delivery combines local on-site staff with digital services and focuses on high operational reliability, transparency, and continuous optimisation.

"We are proud to count with the continued trust from Danfoss. The agreement builds on strong collaboration and enables improving operations through a more data-driven and performance-oriented approach" says **Michael Kirkegaard**, Director of Managed Services, Caverion Denmark.

A central part of the agreement is Caverion's digital customer platform, [Caverion SmartView](#), which collects property data in real time and provides full insight into building operations. Combined with remote services, operational deviations are handled quickly, while data-based advice contributes to long-term decisions about energy optimisation, sustainability, and lifespan extension.

"Access to data and shared insight into the operation of technical facilities supports our ambition for more proactive and performance-based building operations. Transparency and insight are crucial for the continued development of energy- and cost-optimised operations", says **Frederik Skov**, Technical Manager, Danfoss.

Caverion and Danfoss have been collaborating in Denmark since 2010, when the first outsourcing initiatives were established. Since then, the collaboration has been continuously developed and modernised, including at Campus Silkeborg and Campus Kolding. The new agreement thus represents a natural extension of the modernization of the commercial framework that has already been implemented at the other locations.

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About Caverion

Caverion is an expert for smart and sustainable built environments, enabling performance and people's well-being. Customers can trust our expertise during the entire life cycle of their buildings, infrastructure or industrial sites and processes: from installation and maintenance of base and smart technologies, to managed services as well as advisory and engineering services and digital solutions.

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About Danfoss

Danfoss is family-owned, employs more than 39,000 people and serves customers in more than 100 countries through a global network of around 100 factories. Today, Danfoss develops solutions that increase productivity, reduce emissions, lower energy consumption and enable the electrification of both society and industry.